



# Composite Panel Association Associate Member Information

*Advancing the wood-based panel and decorative surfacing industries*

## MEMBERSHIP

The Composite Panel Association (CPA), founded in 1960, represents the North American composite panel and decorative surfacing industries on technical, regulatory, quality assurance and product acceptance issues. CPA General Members include the leading manufacturers of particleboard, medium density fiberboard and hardboard and other compatible products. Together they represent nearly 95% of the total manufacturing capacity in the U.S., Canada and Mexico.

CPA also brings together the complete value chain affiliated with the composite panel industry. CPA's 200 members worldwide are committed to product advancement and industry competitiveness. Associate Members include manufacturers of decorative surfaces, furniture, cabinets, and doors and mouldings as well as laminators, distributors and equipment suppliers. Associate members can fully participate in all aspects of the association.

Membership is open to any firm who has a direct business relationship with the North American composite panel industry and whose membership would not jeopardize the viability of the programs of the Composite Panel Association. All applicants must be approved by the CPA Board of Directors.

## BENEFITS

**Peer Leadership & Networking** – CPA is highly member-driven. Members actively participate on the association's five standing committees: Production, Technical, Marketing, Environmental and Public Affairs and Member Services. These committees, comprised of industry peers, manage association programs and ensure that issues important to industry are effectively addressed.

The association sponsors members only annual meetings each spring and fall. These events feature speakers and educational workshops on substantive industry issues, exhibit and sponsorship opportunities to build awareness of members' products and services, and business meetings to develop policies and programs. The annual meetings offer a unique opportunity to network with CPA producer members, distributors, suppliers, end-users and other colleagues.

**Industry Performance Reports** – The association collects, analyzes and reports industry performance data on shipments, plant capacity, safety performance, downstream market demand, and international trade. Members can access these reports through the “members only” section of CPA’s website.

#### **Monthly Reports**

- Industry Snapshot
- Market Barometer Report
- Safety Report (available only to program participants)
- Market Trends Report
- Particleboard/MDF/Hardboard Shipments Summary
- Particleboard/MDF/Hardboard Shipments Comparison
- *Wood Markets* Newsletter (published by International Wood Markets Groups Inc.)

#### **Quarterly Reports**

- Particleboard and MDF Commentary (published by RISI)

#### **Annual Reports**

- Shipments Report & Downstream Market Survey
- North American Capacity Report
- North American Decorative Overlay Shipments Report
- Report on Shipments of Panels Laminated with Thermally Fused Melamine

**Staff** – With its principal office near Washington, D.C., and a second office in Ottawa, Ontario, members benefit from the work of the association’s full-time professionals who support association committees and programs.

**Website** – CPA’s comprehensive website ([www.pbmdf.com](http://www.pbmdf.com)) includes statistical reports, industry presentations, upcoming events, on-line registration for meetings, and a variety of CPA publications. All members are featured on the site alphabetically and by product category, and each member has a prominent link to their respective website.

**Publications** – Over 40 publications are offered through the association. They include fact sheets, technical bulletins covering a wide range of topics and specification kits informing key audiences about the attributes of composite panel products. All are available to members at no charge or for a nominal fee. The association also publishes a weekly member e-newsletter titled **@the edge**<sup>®</sup> providing up-to-date industry-related and association news.

#### **Selected Publications**

- Annual Panel and Surface Buyer’s Guide
- Particleboard Start to Finish
- MDF Start to Finish
- Laminating Panels Technical Bulletin

**Promotion** – A core association objective is to promote the use and preference of composite panels, including downstream products and applications. The association has an aggressive trade and consumer media program with proven results, and members are regularly offered opportunities to sponsor and/or participate in projects that spotlight their products throughout North America.

**Annual Panel and Surface Buyer's Guide** – The association publishes an annual buyer's guide that is a comprehensive listing of composite panel and decorative surfacing products that CPA members produce. The Guide is distributed to thousands of specifiers and users of North American panels and decorative surfaces. Members who meet the criteria are listed for free.

**Education** – Educational programs are offered at the annual meetings and the association conducts informative seminars on technological advancements, safety and new trends.

**Advocacy** – Serving as the composite panel industry's chief advocate and steward, the association targets its activities on workplace and safety issues, and product regulations. The association also intervenes on US and Canadian environmental, business and legislative matters on behalf of the industry.

**Industry Performance Standards** – The association sponsors the key product standards for the industry and addresses technical issues bearing on product performance.

**Product Standards**

- *ANSI A208.1, Particleboard*
- *ANSI A208.2, Medium Density Fiberboard (MDF) for Interior Applications*
- *ANSI A135.4, Basic Hardboard*
- *ANSI A135.5, Prefinished Basic Paneling*
- *ANSI A135.6, Hardboard Siding*

**Laboratory and Certification Services** – The association manages and operates an independent, internationally recognized and accredited testing laboratory (ANSI and NVLAP) to support industry certification programs and conduct product testing. These activities include verification that physical and mechanical properties and emission values meet specified standards.

## NEW MEMBER BENEFITS

CPA offers additional benefits to first year members that help introduce you to the entire membership:

- Introduction and membership plaque presentation during the Spring Meeting General Session. New members are given the opportunity to speak briefly to attendees about their company's products and services.
- Discount on tabletop exhibit space at the Spring Meeting to showcase products and services to attendees.
- All new members are announced in *@the edge®* (the weekly e-newsletter circulated throughout the membership). A link to the member's website is provided in the e-newsletter.

## MEMBER DUES

Membership is on a calendar year basis and dues vary based on the annual gross sales of your entire company. Dues may be paid on an annual or quarterly basis and are prorated accordingly for companies joining after CPA's Spring Meeting.

CPA associate member dues are based on the following schedule:

- \$1,000 (gross sales between \$0-\$5 million)
- \$2,000 (gross sales between \$5 Million-\$50 Million)
- \$3,000 (gross sales between \$50 Million-\$100 Million)
- \$4,000 (gross sales over \$100 Million)

All applications must be approved by the CPA Board of Directors. A membership becomes effective upon approval and payment of dues.

## MEMBER TESTIMONIALS

*"The Composite Panel Association has been meaningful to us by encouraging member involvement through active committee and Board participation."*

**Kevin Sauder, Sauder Woodworking Inc.**

*"I feel this is the best of all the associations that we belong. It is a well run, first-class association."*

**Craig Bartsch, Sandvik Process Systems, Inc.**

*"CPA membership includes the big players in the industry."*

**Pierre-Yves Couture, CDM Décor Papers**

*"There are many benefits of CPA membership, some intangible, but the benefits we receive are substantially more valuable than the dues we pay."*

**George Merriam, Seemac, Incorporated**

## UPCOMING MEETINGS

CPA will hold annual meetings on the following dates and locations. Please check the website or contact our offices for more information.

**2009**

**Spring Meeting**

May 31 – June 3

Marriott Camelback Inn

Scottsdale, Arizona

**2009**

**Fall Meeting**

October 18 – 20

Hyatt Inner Harbor

Baltimore, Maryland

# COMPOSITE PANEL ASSOCIATION®



## MEMBERSHIP APPLICATION ASSOCIATE MEMBER

LEGAL NAME OF CORPORATION \_\_\_\_\_

SHIPPING ADDRESS \_\_\_\_\_

MAILING ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE/PROVINCE \_\_\_\_\_ POSTAL CODE \_\_\_\_\_

PHONE (\_\_\_\_) \_\_\_\_\_ FAX (\_\_\_\_) \_\_\_\_\_

Primary Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Phone (\_\_\_\_) \_\_\_\_\_ Fax (\_\_\_\_) \_\_\_\_\_ Email \_\_\_\_\_

Address (If different from above) \_\_\_\_\_

Secondary Contact Name \_\_\_\_\_ Title \_\_\_\_\_

Phone (\_\_\_\_) \_\_\_\_\_ Fax (\_\_\_\_) \_\_\_\_\_ Email \_\_\_\_\_

Address (If different from above) \_\_\_\_\_

Website Address \_\_\_\_\_ Referred By \_\_\_\_\_

Type of Business (Briefly Describe) \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Primary Objective for Joining CPA \_\_\_\_\_

### ANNUAL ASSOCIATE MEMBER DUES \* (check appropriate category)

\* Dues are based on the annual gross sales of the entire legal business entity, not industry segment sales

- |   |                |
|---|----------------|
| <input type="checkbox"/> Category 1: Up to \$5 million            | \$1,000 (U.S.) |
| <input type="checkbox"/> Category 2: \$5 million - \$50 million   | \$2,000 (U.S.) |
| <input type="checkbox"/> Category 3: \$50 million - \$100 million | \$3,000 (U.S.) |
| <input type="checkbox"/> Category 4: More than \$100 million      | \$4,000 (U.S.) |

Pursuant to the Revenue Act of 1987, the Composite Panel Association is required to advise you that your dues are not deductible as charitable contributions for U.S. Federal income tax purposes. Payments are deductible as business expenses to the extent permitted under law.

Any firm, corporation or other type of business enterprise who agrees to adhere to the CPAs bylaws, objectives and policies; who has a direct and substantial business relationship with the North American composite panel industry; who does not qualify for CPA General membership; whose membership would not jeopardize the viability of the programs of the Composite Panel Association; and is eligible for CPA Associate membership. All applicants must be approved by the CPA Board of Directors. Applicant further agrees to pay all CPA dues and assessments when invoiced.

INDIVIDUAL SUBMITTING APPLICATION \_\_\_\_\_ TITLE \_\_\_\_\_

(Corporate Officer)

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

Fax/Send: CPA • 19465 Deerfield Ave, Suite 306 • Leesburg, Virginia 20176 • Attn: Allyson O'Sullivan • (703) 724-1588